

Amit Patel

## M&T Summer Fellowship Report

Over the last summer I worked at a venture capital database startup called CB Insights. CB Insights uses a powerful web crawler as well as machine learning algorithms to gather information not only about funding for private companies but also their web traffic, social media activity, and news mentions. The company's main clients include corporate venture arms, banks, and investors like venture capital firms. To get my job, I sent my resume to CBI following the OCR email and then I had a phone interview with one of the founders, Anand Sanwal.

I worked on the Research Team at CBI, whose duties included generating content for the blog and creating on demand reports for clients. My work at CB Insights centered around using the company's data to do market teardowns of important verticals in today's startup world. The briefs I created were either used to complete client requests or as content on the blog. Working at CBI opened my eyes to the startup world and definitely helped me understand what the differences between careers in finance and high tech. While it didn't necessarily help me pick my future career, my job at CBI definitely helped me understand my options better. For underclassmen looking for internships at startups, I'd say the M&T alumni database on QuakerNet is definitely a great place to start. Another place I'd look is <https://triplebyte.com/>, which keeps track of every YC companies and their open job opportunities.